



Powering our Success

Southern Company Supplier Diversity Program



Purpose

At Southern Company, we take great pride in developing strong, long-term and trusting relationships with suppliers that will help drive value for our company and our customers.

Our customer base of more than 9 million customers is quite diverse. Our mission is to reflect that diversity in the suppliers that help energize our success.

Southern Company and its subsidiaries are committed to supply chain diversity across the Southeast.

Supplier Diversity Values

Demonstrated Commitment + Collaborative Engagement = Value Creation

Demonstrated Commitment



Build awareness around our Company's commitment to a diversified supply chain.



Comply with all requirements, guidelines, and procedures of regulatory agencies.



Hold ourselves accountable through aggressive performance standards.



Administer effective processes for measuring and reporting diverse spend performance both externally and internally.



Leverage diversity when evaluating sourcing opportunities.

Collaborative Engagement



Engage with our internal business partners by recruiting quality, reliable, competitive diverse suppliers who can meet or exceed their operational needs.



Create an inclusive environment across stakeholder groups that capitalizes on the value of business diversity.



Seek suppliers who can provide our business units with innovative, cost effective solutions to emerging challenges.

Value Creation



Drive value to our customers and build supplier partnerships that foster innovation and create economic opportunity in the communities we serve.



Focus on Tier II opportunities which provide both contracting and development opportunities for small and diverse businesses.



Provide mentoring opportunities that strengthen and grow diverse suppliers.

Qualifications

To qualify as a minority-owned or female-owned business enterprise, your company must be at least 51% owned and operated by a minority or female, respectively". A minority or female owner must be actively engaged in, and control daily business operations". A minority owner must be a U.S. Citizen from one of the following ethnic groups: African-American, Asian-Indian American, Asian-Pacific American, Hispanic American, or Native American (as defined by the Small Business Administration).



Minority-owned or female-owned businesses also must meet our expectations for all suppliers: high-quality, competitively priced goods, and timely, responsive service.

Guidelines

Southern Company affiliates are committed to the highest standards of ethical conduct and legal compliance. Our contracts include provisions which specifically require suppliers to conduct their activities in a highly ethical manner and in compliance with applicable laws and regulations.

We're seeking suppliers who will be trusted partners that perform safely and efficiently, and help us drive value for our customers.



Registration

While completion of this process does not guarantee future opportunities with the company, it is a required step to be considered for them.

Visit the supplier registration pages with the Southern Company operating company or subsidiary that you want to do business with.

Southern Company subsidiaries:

<http://www.southerncompany.com/about-us/suppliers.html>

Southern Company Gas:

<http://www.southerncompanygas.com/about/supplier.aspx>



Supplier Services

Southern Company encourages qualified businesses to take advantage of current supplier opportunities listed below. If you have a product or service that fits our company's current needs, please contact supplierdiv@southernco.com.

ELECTRIC

Generation

- Turbine Repair
- Boiler Repair
- Boiler Tubing Accessories
- Dredging
- Sandblasting
- Scaffolding
- Cooling Tower Repair

Transmission

- Transmission Substation
- Construction (Services)
- Transmission Line
- Construction (Services)
- Steel Transmission Poles (Materials)
- Electrical Distributors (Materials)
- Relays, Insulators, Arrestors, Breakers, etc (Materials)

Distribution

- Groundline & Pole Inspection Services
- Padmounts: Inspection, Repair and Painting Services
- Transformers: 1 Phase Pads and Poles
- Transformers: 3 Phase (manufacturers or distributors)
- Wire and cable (includes copper manufacturers or distributors)

GAS

Materials

- Natural Gas Materials/Equipment
- LNG Materials/Equipment
- Propane Materials/Equipment
- Telecommunication Materials/Equipment
- Safety Supplies/Equipment
- Office Supplies/Equipment
- Furniture/Furnishing
- Tools
- Appliance Parts
- Appliances

Services

- Gas Pipeline Contractors
- Gas Plumbing Contractors
- Above Ground Natural Gas Contractor
- General Contractors
- Paving Contractors
- Network Contractors
- Electrical Contractors
- Utility Engineering Services
- NDE Services
- Locate Services
- Leak Survey Services
- Right-O-Way Services
- Survey Services
- Bridge Maintenance Services
- Underwater Inspection Services
- Cathodic Protection
- Inspections

Southern Company helps growing businesses

Mentor Program

Our Mentor Program helps build relationships between Southern Company employees with buying authority and minority and female suppliers, enabling suppliers to increase awareness of opportunities at Southern Company, and giving purchasing employees wider supplier choices.

Minority Business Executive Program

We provide sponsorships for qualified, proven suppliers to attend Dartmouth University's Tuck School of Business, where they attend classes that focus on building high-performing businesses.

Second Tier Program

Southern Company strongly encourages prime suppliers to extend subcontracting opportunities to minority-owned and female-owned firms. This program has added opportunities for minority businesses in companies we do not own or manage.

Please note:

There are requirements and a selection process for all these programs. If you'd like to get more information, please send an e-mail to supplierdiv@southernco.com.



Alabama Power



Georgia Power



Gulf Power



Mississippi Power



Southern Company



Southern Nuclear



Southern Company Gas